

Chamber Name: Best Ideas Committee	Number of members:
Telephone number:	Email:
Contributor: Refer to page I - 1	Title:
Website:	

Sources of Revenue

The range and choice of services offered should be **determined by demand** and relevant and valuable to the membership.

Services offered for a fee must be of an **indisputable quality**, as the chamber's reputation will stand or fall by it. It is therefore of prime importance to choose competent staff, advisers or consultants. As a rule, it is better not to offer fee-based services than to offer services of poor quality.

Usual sources of internally generated funds:

- Membership fees and dues
- Export documentation fees (Chamber seal)
- Import processing fees
- Conferences
- Certification fees
- Trade shows/fairs and exhibits
- Training and seminars
- Publications
- Events management
- Office services (fax, e-mail, photocopies, correspondence and minute-taking for other organizations, rental of premises, rental of equipment, establish a business info centre)

